



Delivering the Full Potential of Immunotherapy

John A. Orwin, President and CEO

39th Annual Cowen Health Care Conference



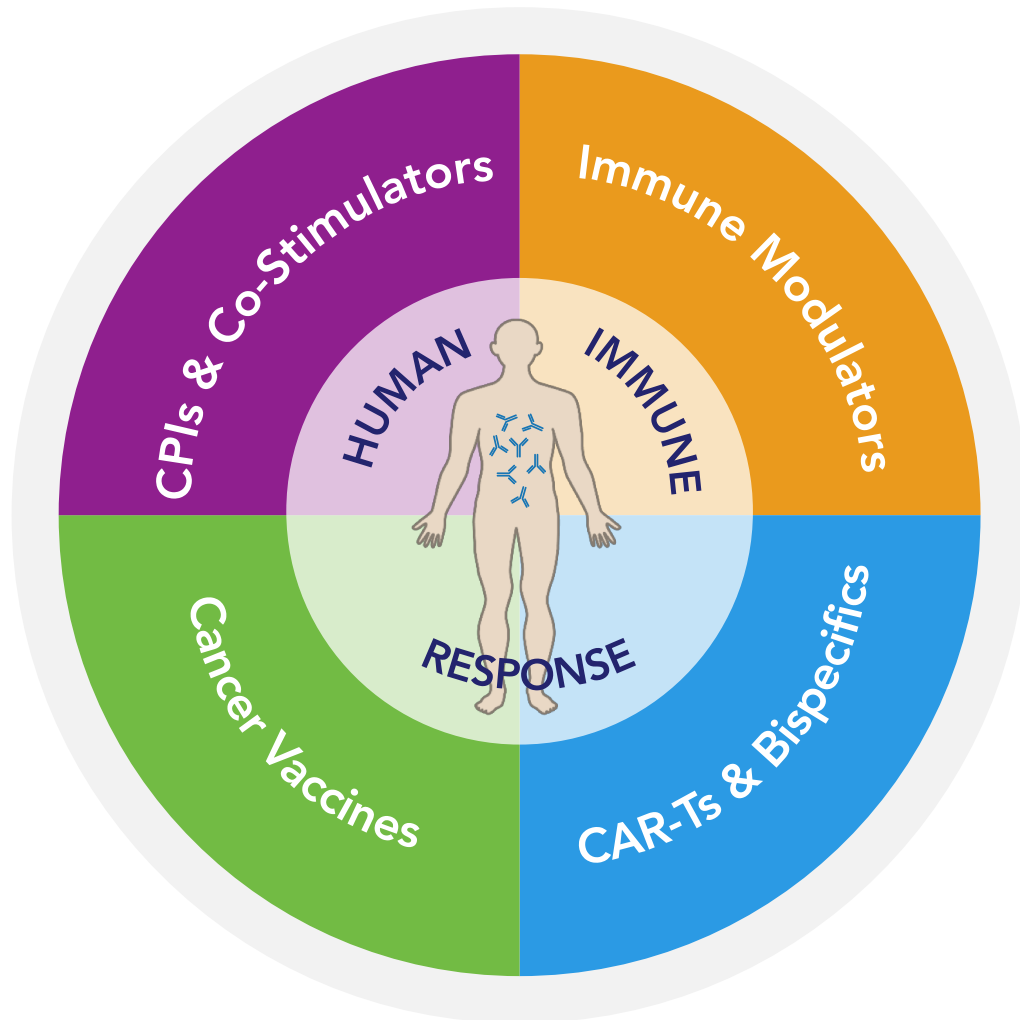
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Certain information set forth in this presentation contains “forward-looking information”, including “future oriented financial information” under applicable securities laws (collectively referred to herein as forward-looking statements). Except for statements of historical fact, information contained herein constitutes forward-looking statements and includes, but is not limited to, the

- (i) projected financial performance of the Company*
- (ii) the expected development of the Company’s business, projects and collaborations*
- (iii) execution of the Company’s vision and growth strategy*
- (iv) sources and availability of third-party financing for the Company*
- (v) renewal of the Company’s current customer, supplier and other material agreements; and*
- (vi) future liquidity, working capital, and capital requirements.*

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One Central Phenomenon Drives Responses to Oncology Immunotherapeutics



The **HUMAN IMMUNE RESPONSE** against tumor tissue is the **KEY** phenomenon invoked by **ALL** classes of oncology immunotherapeutics to drive positive patient outcomes

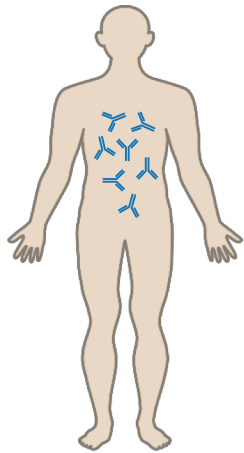
Atreca Owns that Key Part of the Landscape



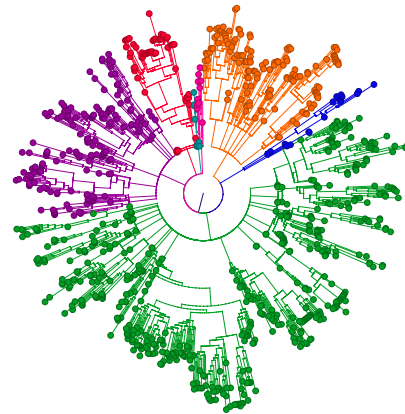
Atreca is the **FIRST MOVER** in analyzing and exploiting the active anti-tumor immune response of **RESPONDERS** to discover and develop a new generation of **ANTIBODY-BASED** oncology therapeutics

Our Novel Approach Inverts the Discovery Paradigm

The HUMAN IMMUNE SYSTEM Tells Us What Is Important



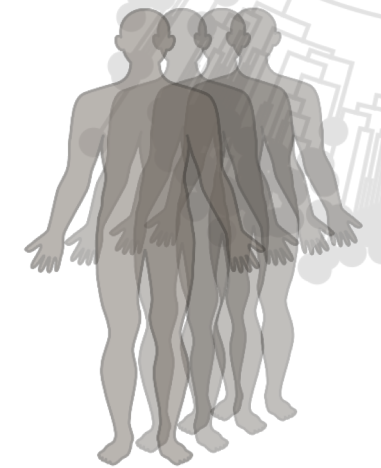
Responder with
Anti-Tumor Immune
Response



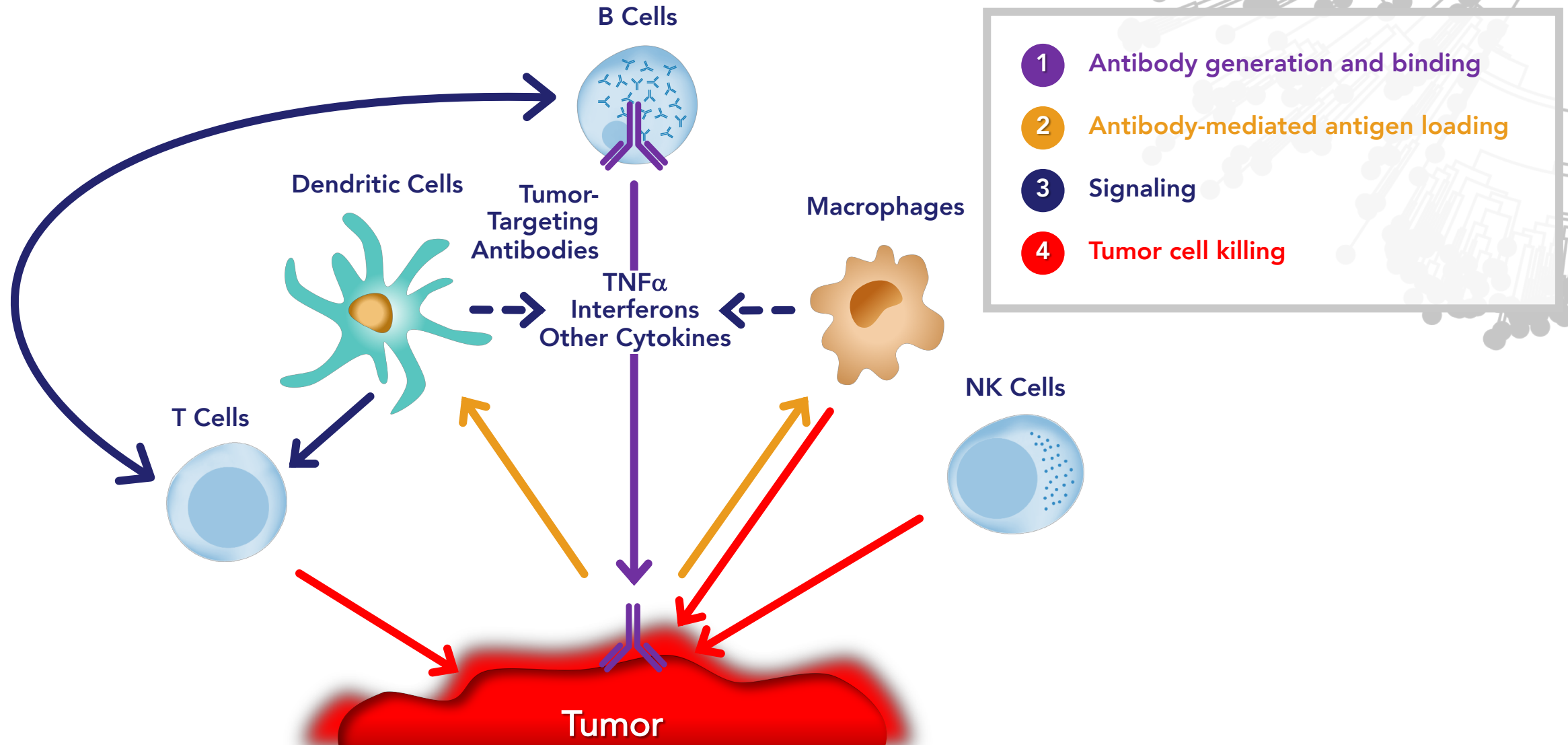
Interrogation of the
Active B Cell Response
via Atreca Engine



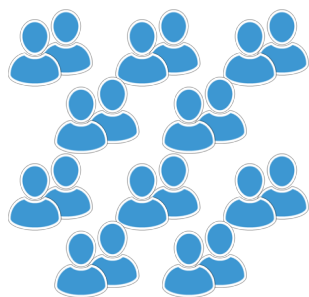
Novel and Highly Relevant
Antibody-Target Pairs
Yielding Therapeutics



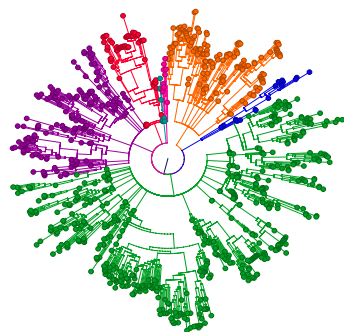
Responder Patient B Cells Provide Our Window into Effective Anti-Tumor Immune Responses



We've Built and Optimized a Proprietary and Knowledge-Driven DISCOVERY ENGINE



**SAMPLE
REPOSITORY &
RELATIONSHIPS**



TECHNOLOGY



***IN SILICO*
ANALYSIS**



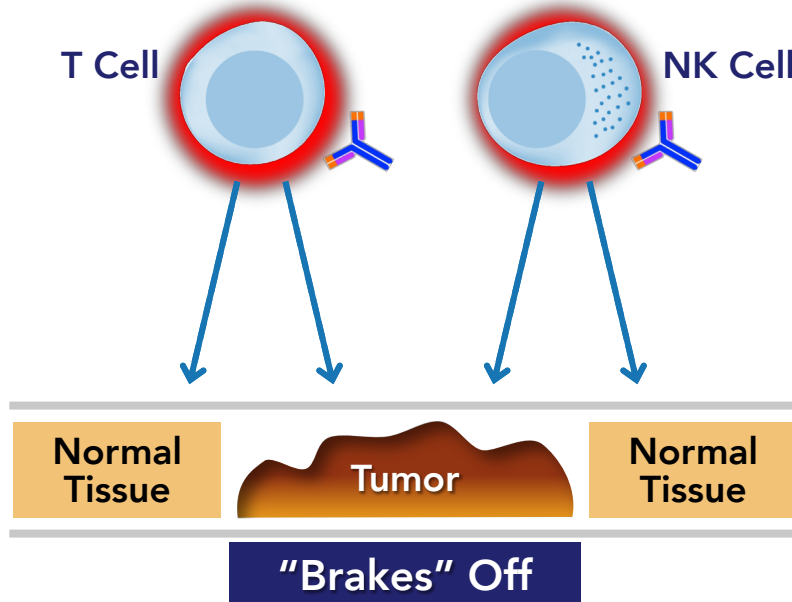
**WET LAB
ANALYSIS**

KNOWLEDGE

ENABLING OUR DISCOVERY PROCESS

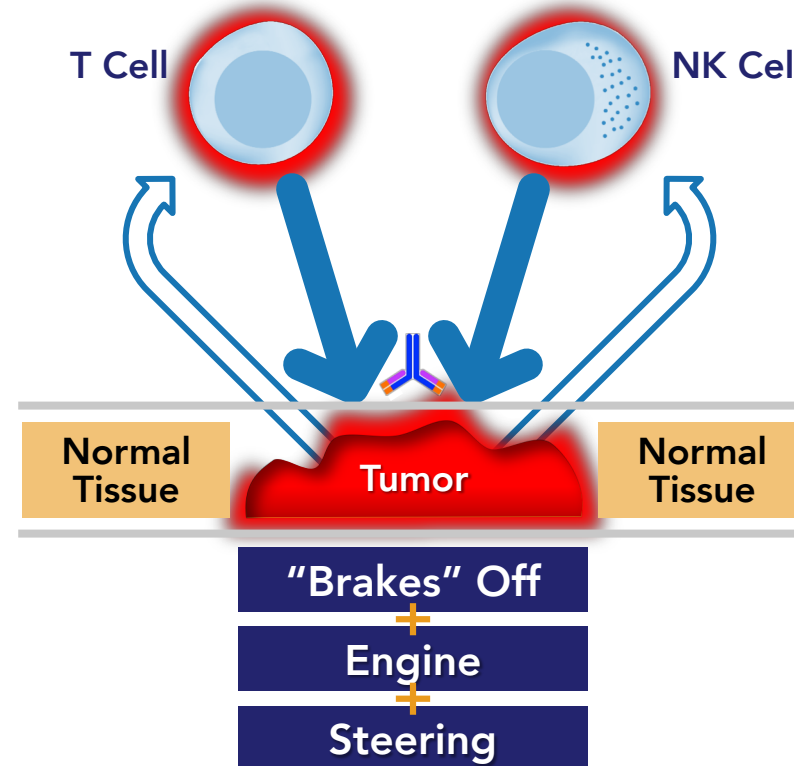
Enabling Immunotherapeutics that Drive an Immune System Attack on Tumor Tissue

Current Immunotherapies Focus on Lymphocytes



COLD

Our Programs Target Tumor Antigens

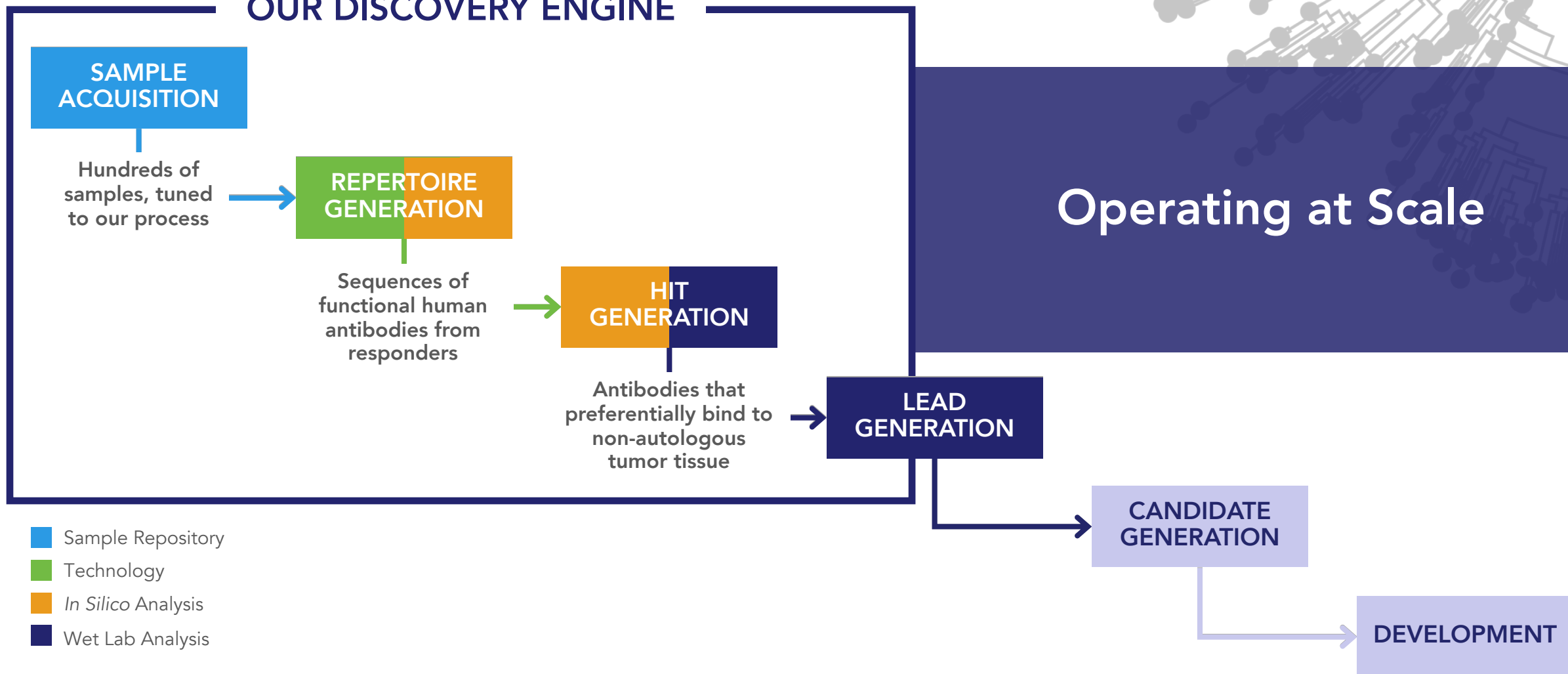


HOT

Our Engine Enables Our Unique and Proven DISCOVERY PROCESS

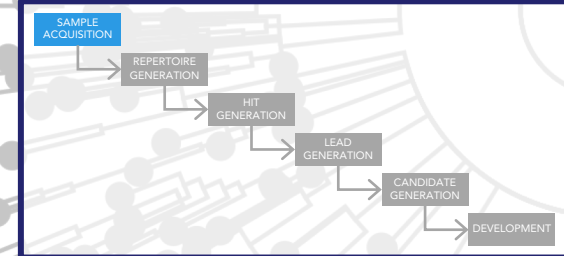


OUR DISCOVERY ENGINE



SAMPLE ACQUISITION:

A Diverse and Rapidly Growing Sample Repository



SAMPLES FROM MULTIPLE SOURCES

Sponsored Clinical Sites

STUDIES TAILOR-MADE TO
SUPPORT OUR DISCOVERY EFFORT



Academic Collaborations

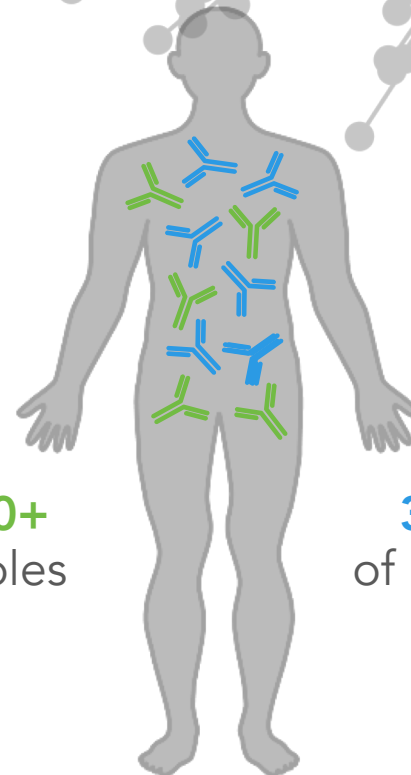
GROWING KOL NETWORK



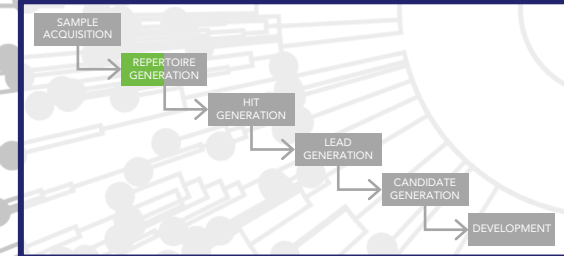
SAMPLES FROM PATIENTS WITH ~30 DIFFERENT SOLID TUMORS

1100+
Samples

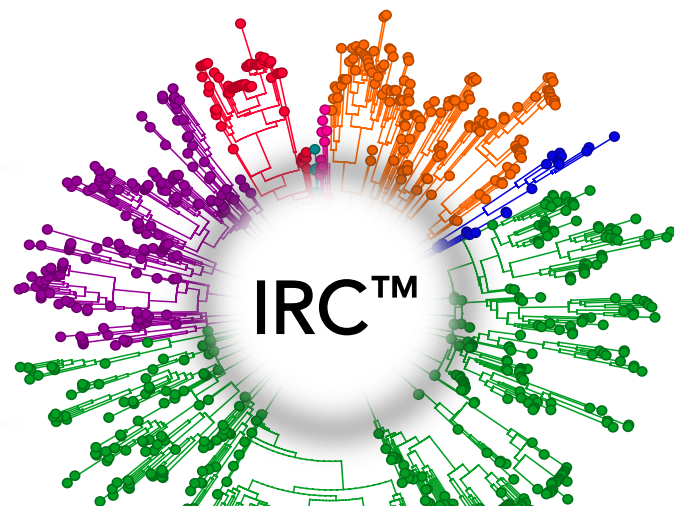
350+
of Donors



REPERTOIRE GENERATION: Immune Repertoire Capture® Is Transformational



MOLECULAR
& CELL BIOLOGY



BIOINFORMATICS

Functional Antibodies and TCRs from Active Immune Responses

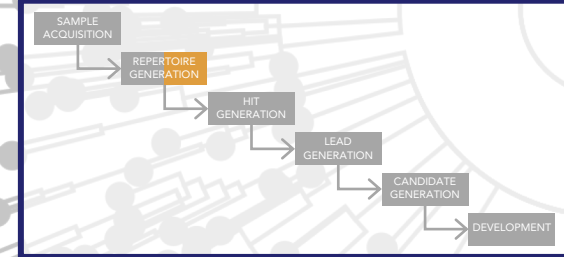
UNBIASED
True Frequencies

ACCURATE
Virtually Error-Free

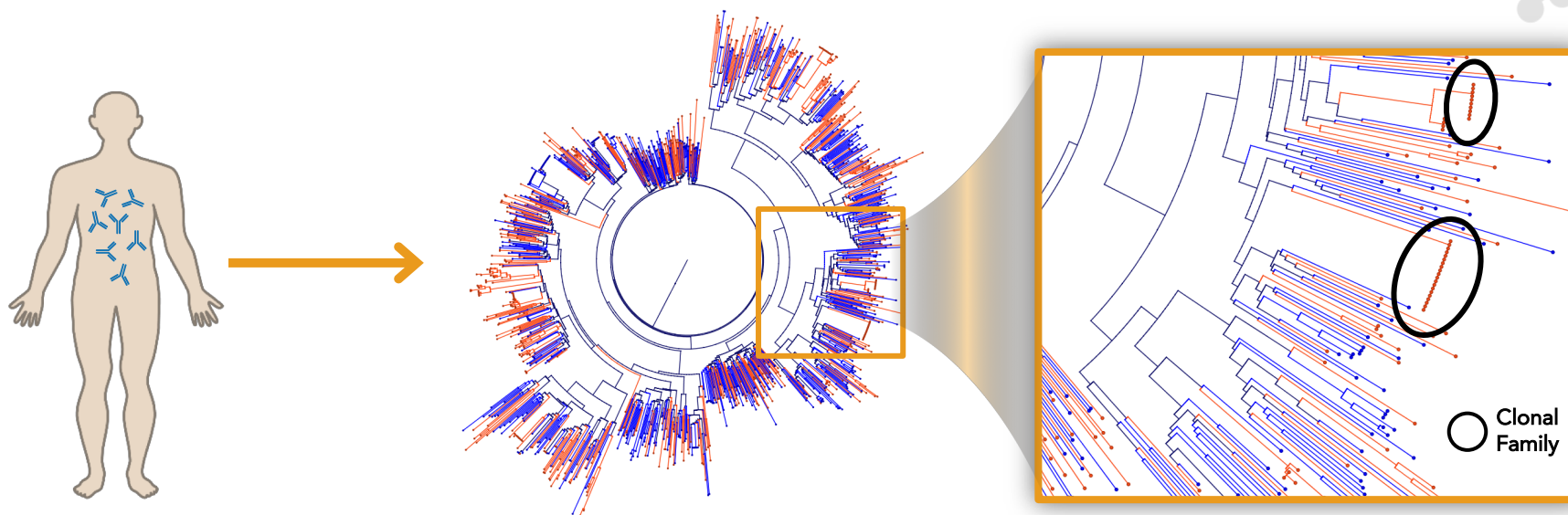
EFFICIENT
Cells to Sequence in Days

Only Atreca Captures the **ACTIVE** Immune Response
at the Single-Cell Level

REPERTOIRE GENERATION: We Enable New Analyses of the Immune Response



Proprietary Bioinformatics Enables Us to Identify
the Responder Antibodies Most Likely to Target Human Tumor Tissue

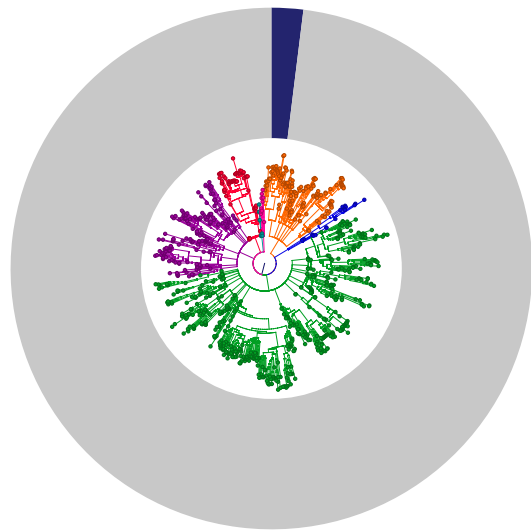
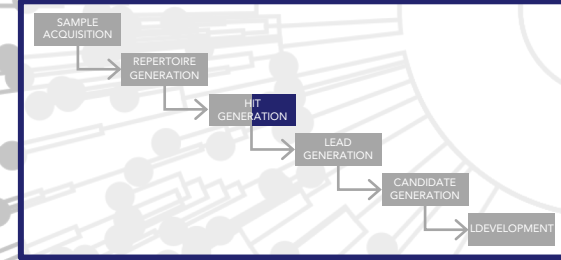


Metastatic RCC* Patient
Responding to Nivolumab
and Radiation

Changes in the Active B Cell Response
Elicited by a T Cell-Targeted Drug

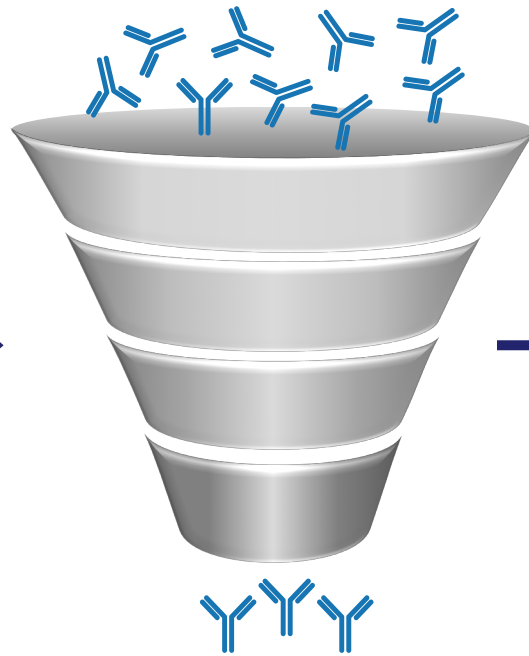
*Renal Cell Carcinoma

HIT GENERATION: Rapidly Expanding Collection of Antibodies Binding “Public” Tumor Antigens



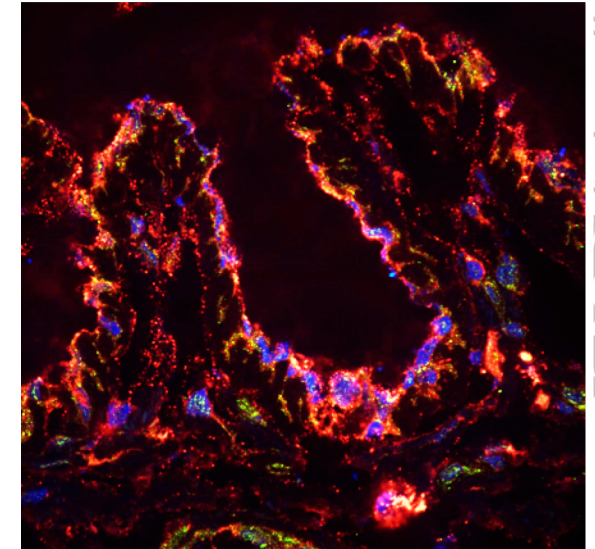
Responder
Antibody Repertoire
Analysis

1%
Selected



Wet-Lab Analysis:
Human Tumor Binding

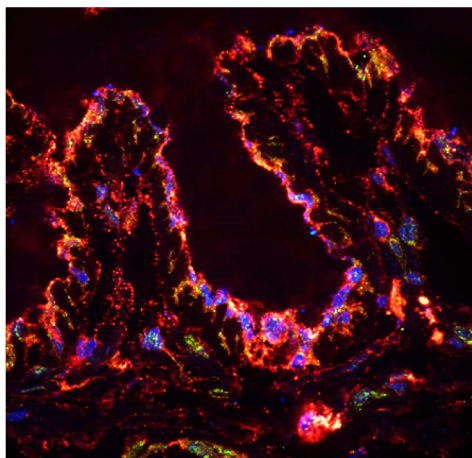
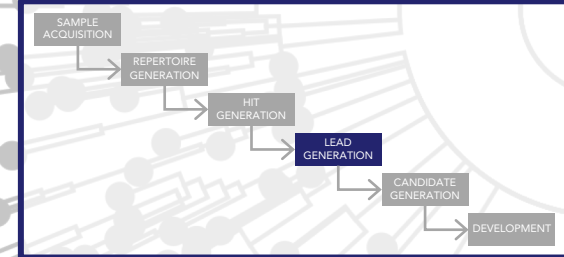
45%
Positive



Currently >1200
Antibodies Targeting
Non-Autologous Tumor

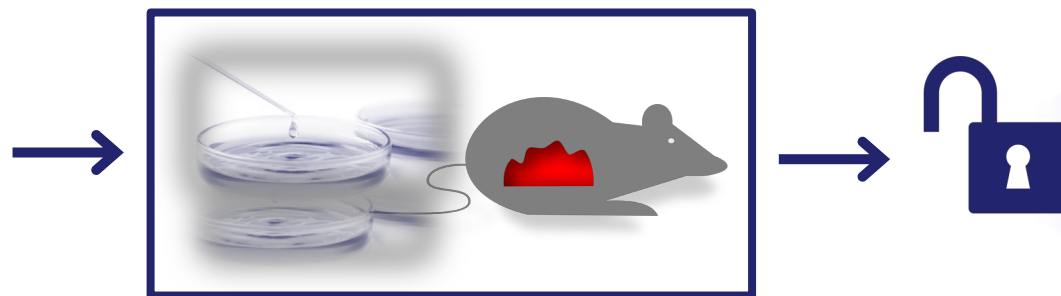
Very High Hit Rate Enables a “Land Grab” and Robust Pipeline

LEAD GENERATION: Generating Programs from Our Large Hit Collection Across Multiple Modalities



Hits

Antibodies Targeting
Non-Autologous Tumor



Industrialized Assays
in Vitro and in Vivo

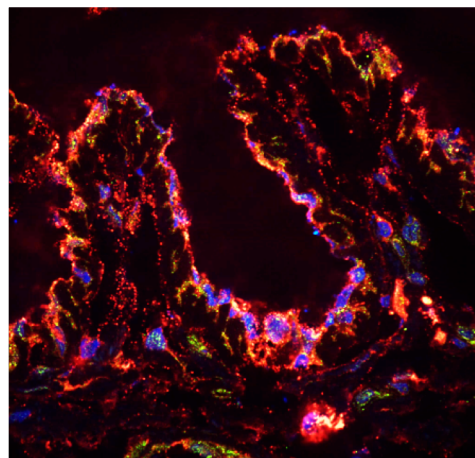
- Driver Antigen Engagement
- Antibody Directed Killing
- T/NK Cellular Engagement
- Modulator/Toxin Delivery

Lead Programs

Antibody-Target Pairs Utilizing a
Wide Range of Formats and MOAs

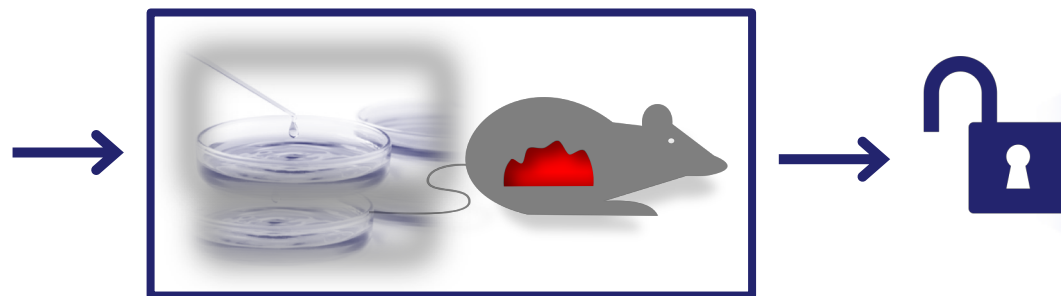
Solving a Key Issue in Immunotherapy:
How to Destroy Solid Tumors in Large Groups of Patients

LEAD GENERATION: Generating Programs from Our Large Hit Collection Across Multiple Modalities



Hits

Antibodies Targeting
Non-Autologous Tumor



Industrialized Assays
in Vitro and in Vivo

Driver Antigen Engagement

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Solving a Key Issue in Immunotherapy:
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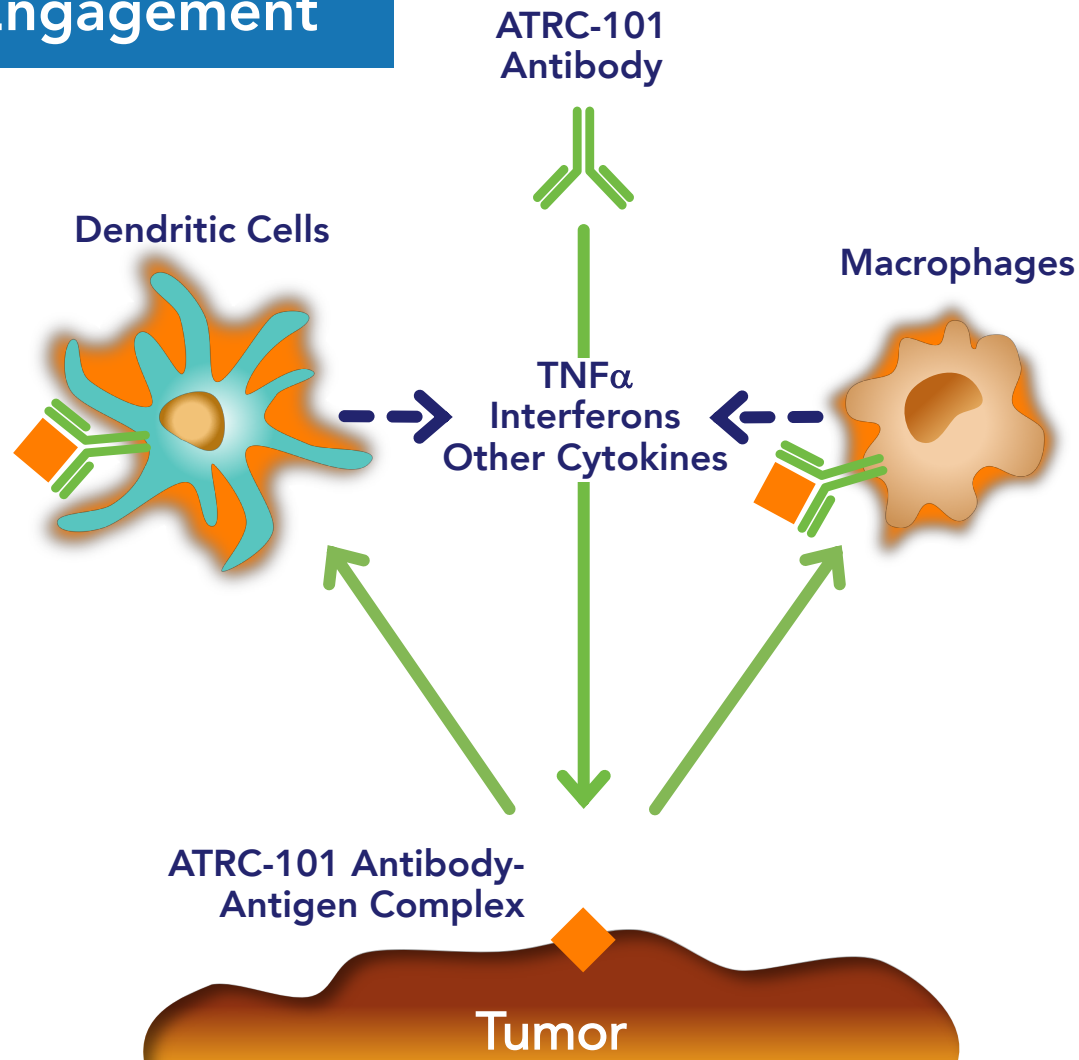


ATRC-101 Program

IND in 2019

A Novel and Potentially Fundamental Way to Treat Cancer

Driver Antigen Engagement

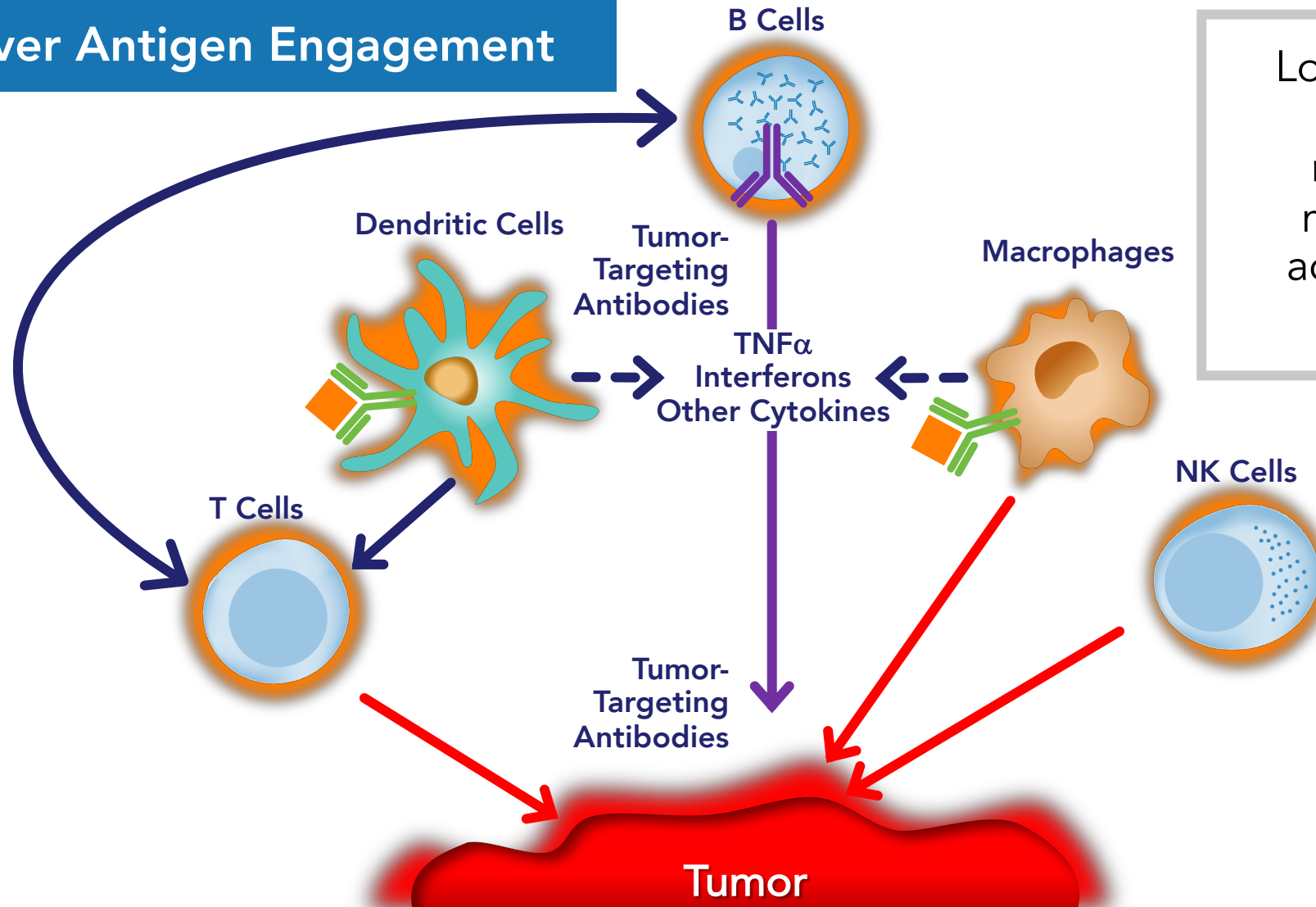


Engagement of its antigen on tumor by a systemically delivered ATRC-101 antibody activates the local innate immune system

A Novel and Potentially Fundamental Way to Treat Cancer

Driver Antigen Engagement

Local innate immune system activation leads to a remodeling of the tumor microenvironment and an adaptive immune response against tumor

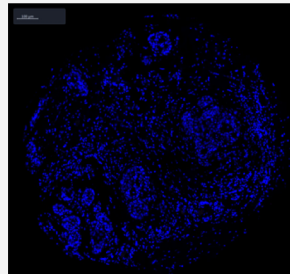


ATRC-101 Antibodies Bind to Multiple Types of Malignant Tumor Tissue

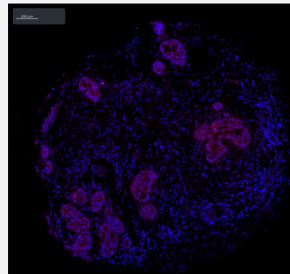


Breast Invasive Ductal
CARCINOMA

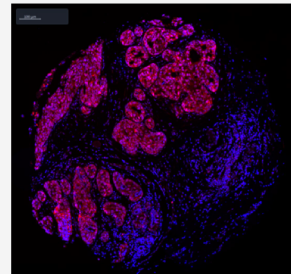
CONTROL



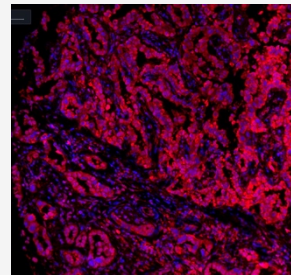
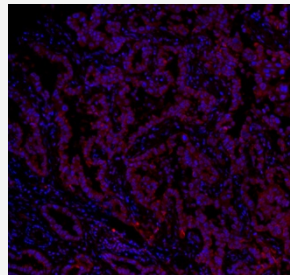
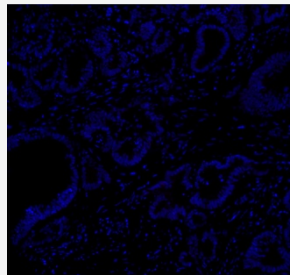
LEAD



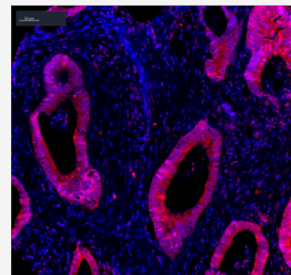
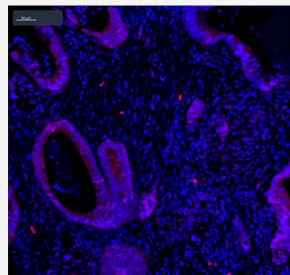
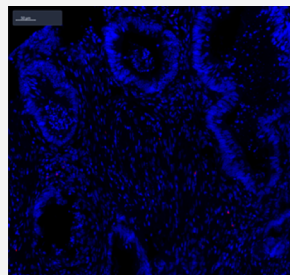
CANDIDATE



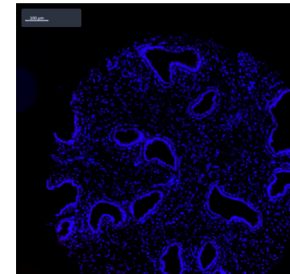
Lung
ADENOCARCINOMA



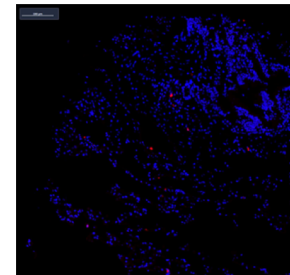
Colon
ADENOCARCINOMA



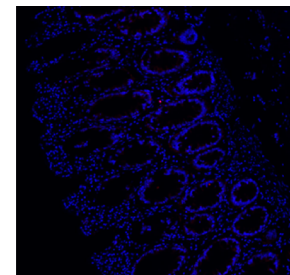
CANDIDATE



BENIGN
Breast Fibroadenoma



NORMAL
Adjacent Lung



NORMAL
Adjacent Colon

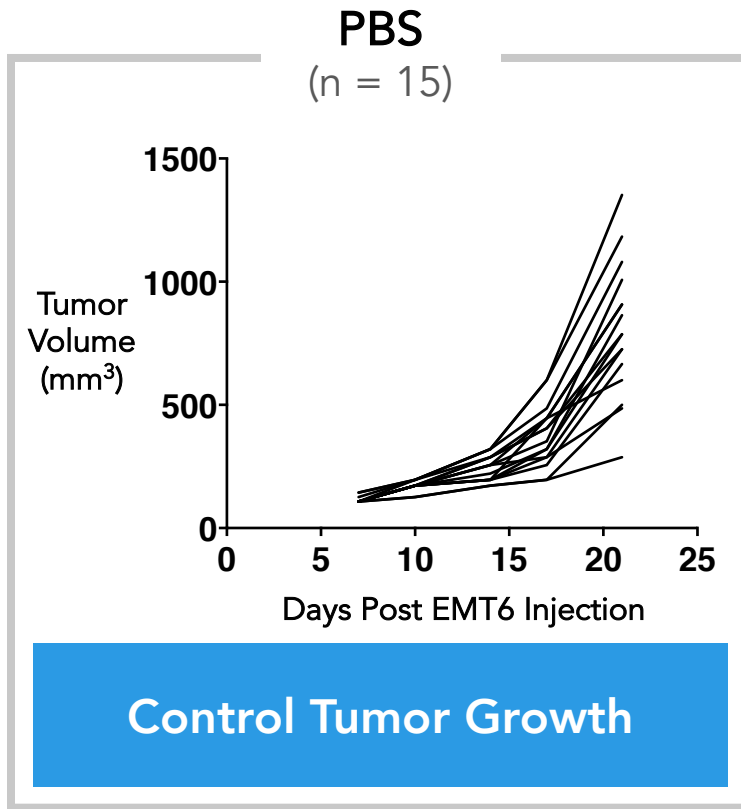
ATRC-101 Has Potential to Treat Large Groups of Patients

% of Reactive* Tumor Samples for Selected Cancers (Candidate)

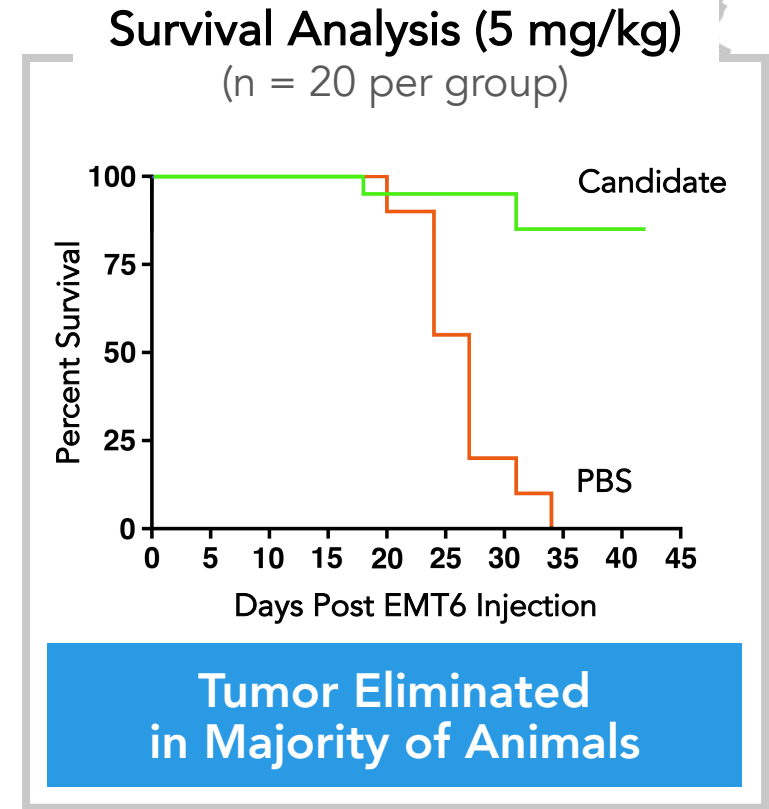
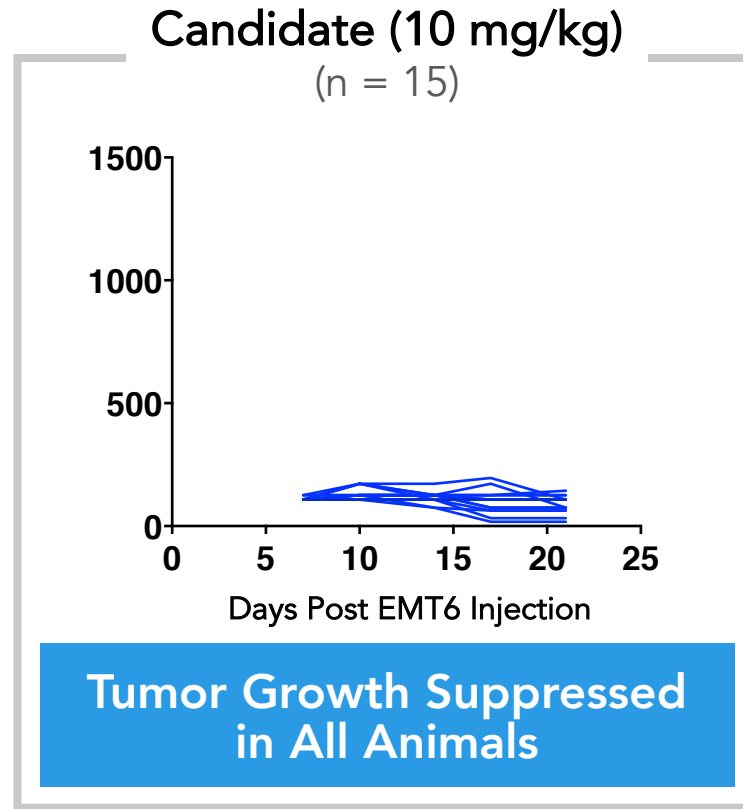


* 2+ (moderate or greater reactivity) on scale of 0 to 4

ATRC-101 Antibody Monotherapy Active *in Vivo*



Dosing: 2x per week starting at Day 7 (at randomization)
Last dose: Day 21

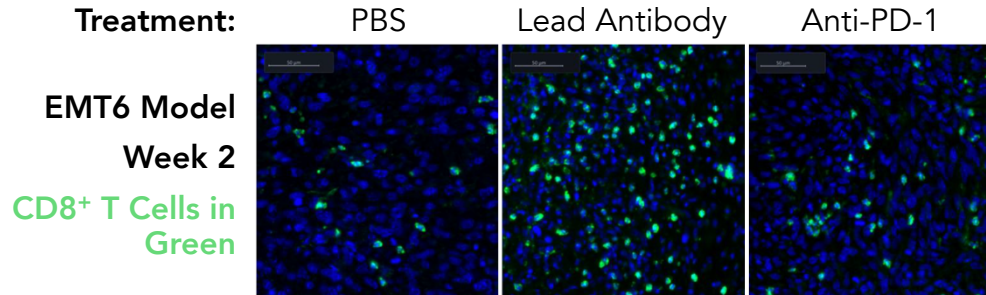


Dosing: 2x per week starting at Day 7 (at randomization)
Last dose: Day 29

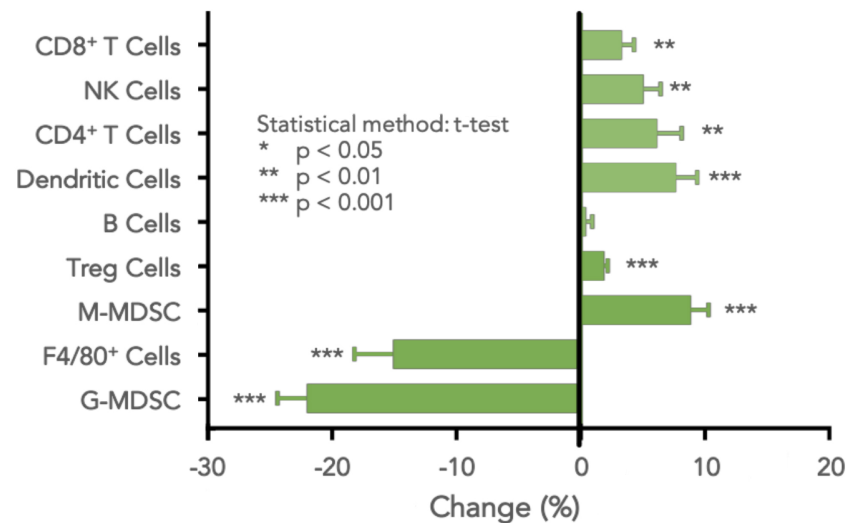
EMT6 Mouse Model: Relatively "Cold" Syngeneic Tumor Model
ATRC-101 Antibody Monotherapy Also Active in CT26 Model

MOA and Target Provide Strong Rationale for Potency

Analysis of Tumor Microenvironment Cells



Changes Induced by Lead Compared to PBS in EMT6 Model (via Flow Cytometry)



Treatment with ATRC-101 Antibody Causes

- Remodeling of tumor microenvironment
- Destruction of neoplastic cells
- Immunologic memory against tumor

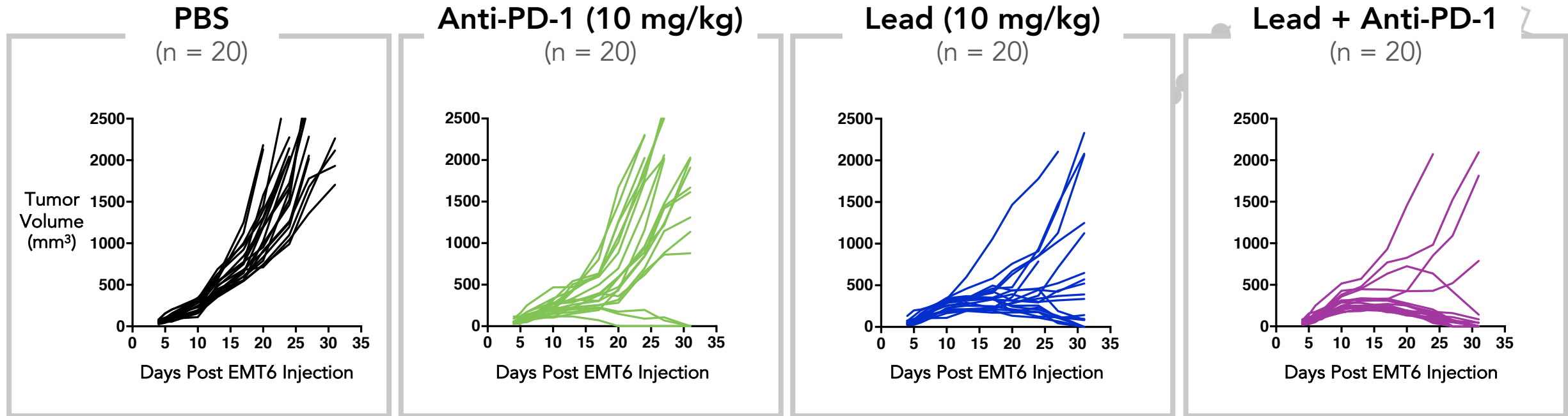
Activity of ATRC-101 Antibody Requires

- Functional Fc-FcR interactions (N297A kills activity)
- Adaptive immune system (no activity in *nu/nu* mice)
- CD8⁺ T cells (ablation kills activity)

Target of ATRC-101 Antibody

- Well-known class of target with human data
- Molecular pathways provide clear rationale
- No candidates against target yet to reach clinic

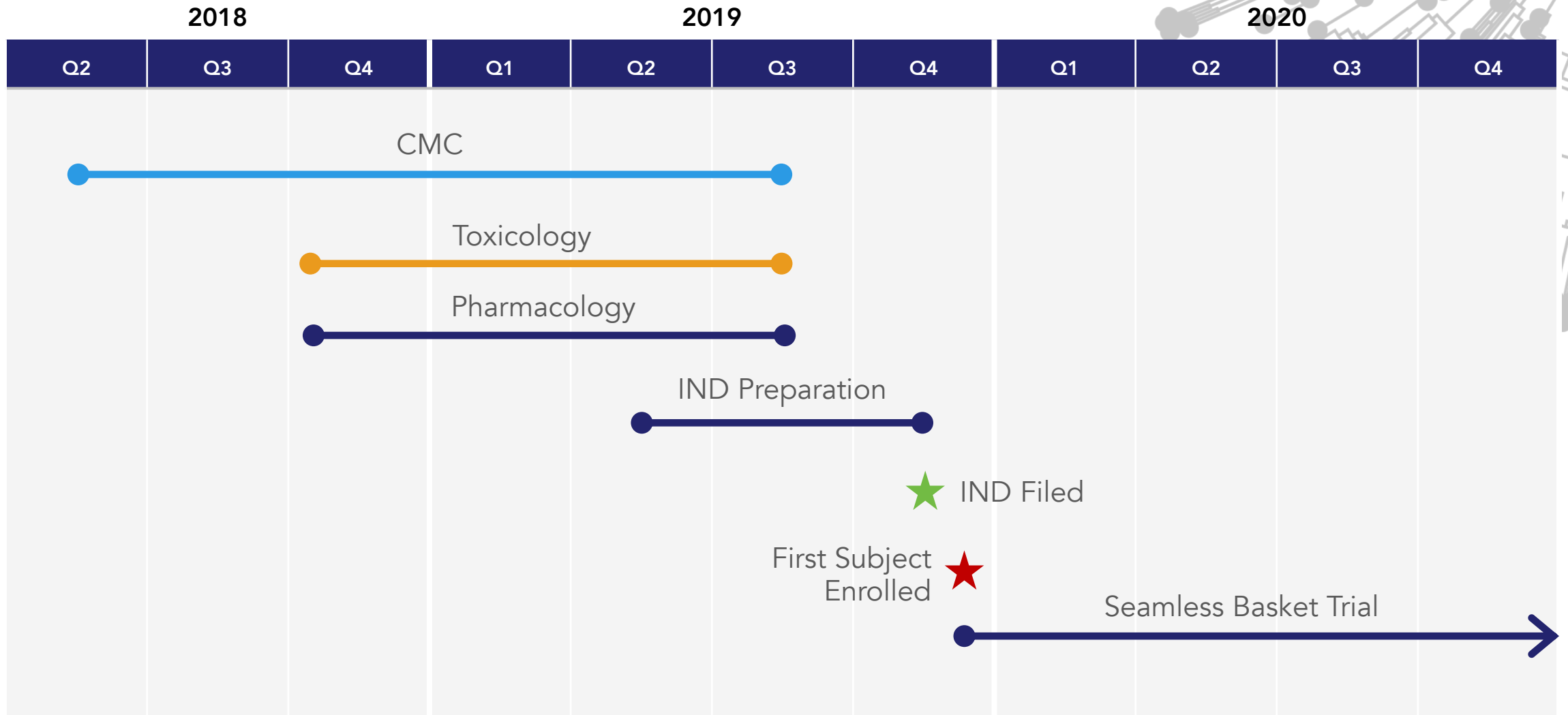
ATRC-101 Activity Enhanced by Anti-PD-1 *in Vivo*



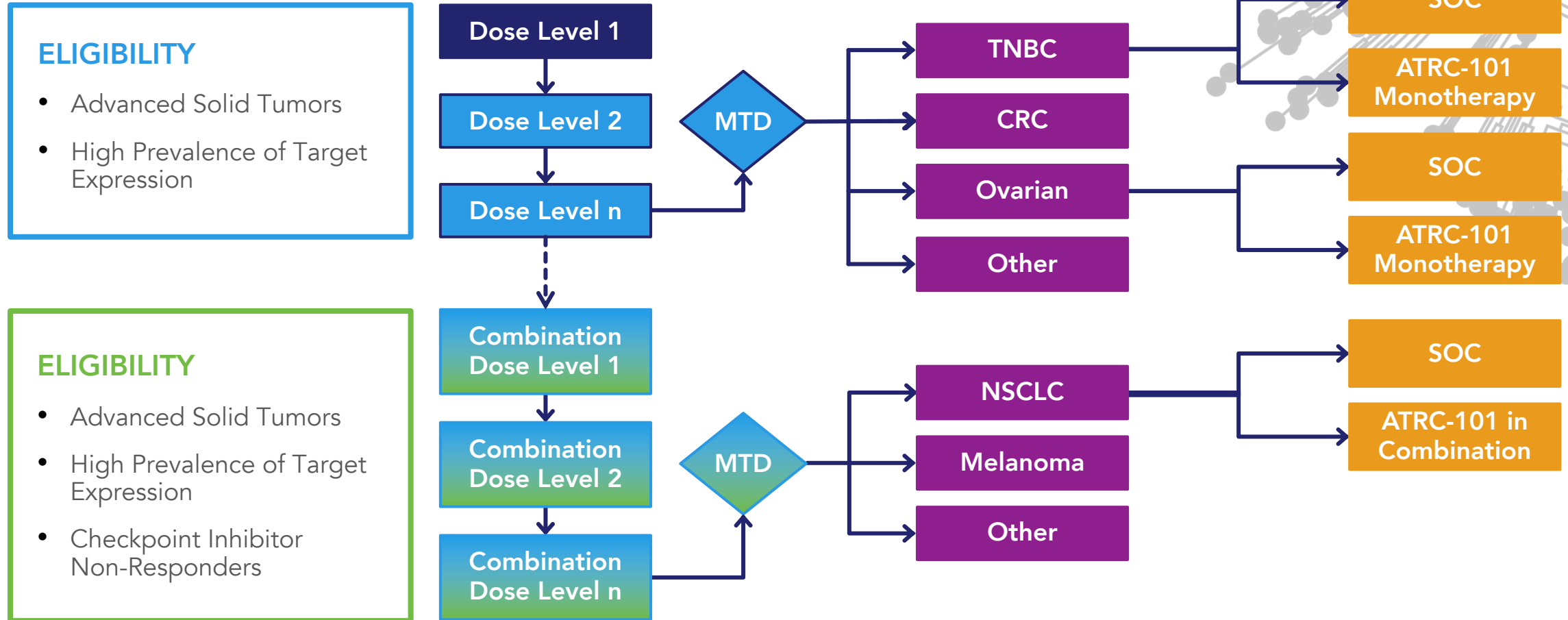
Anti-PD-1: Dosing 2x per week x 2 weeks (last dose Day 19)
 ATRC-101 Antibody: Dosing 2x per week x 3.5 weeks (last dose Day 29)

ATRC-101 Mechanism of Action Provides Rationale for Enhanced Activity of Combination

ATRC-101 Clinical Development Timeline



Seamless Basket Trial Design

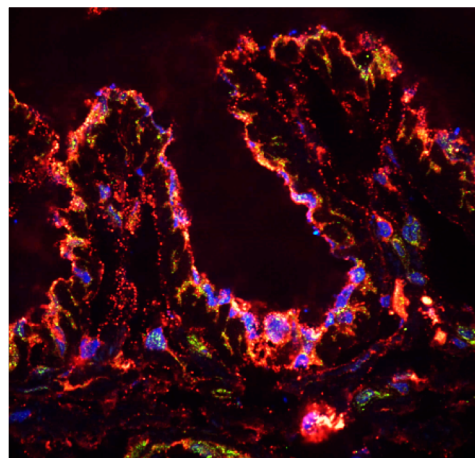




Next Programs

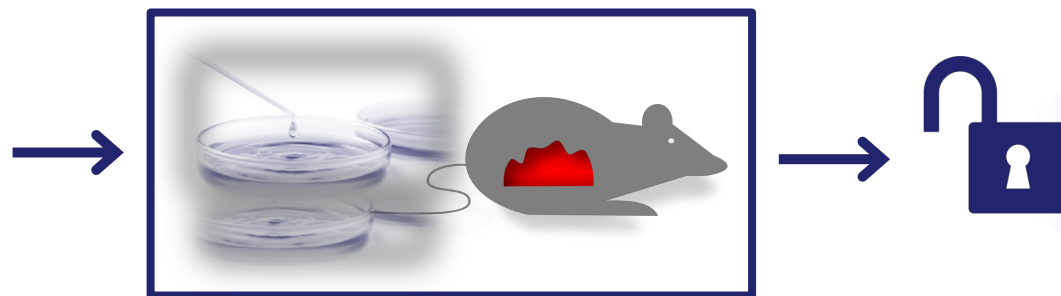
Multiple MOAs

LEAD GENERATION: Generating Programs from Our Large Hit Collection Across Multiple Modalities



Hits

Antibodies Targeting
Non-Autologous Tumor



Industrialized Assays
in Vitro and in Vivo

Driver Antigen Engagement

Antibody Directed Killing

T/NK Cellular Engagement

Modulator/Toxin Delivery

Lead Programs

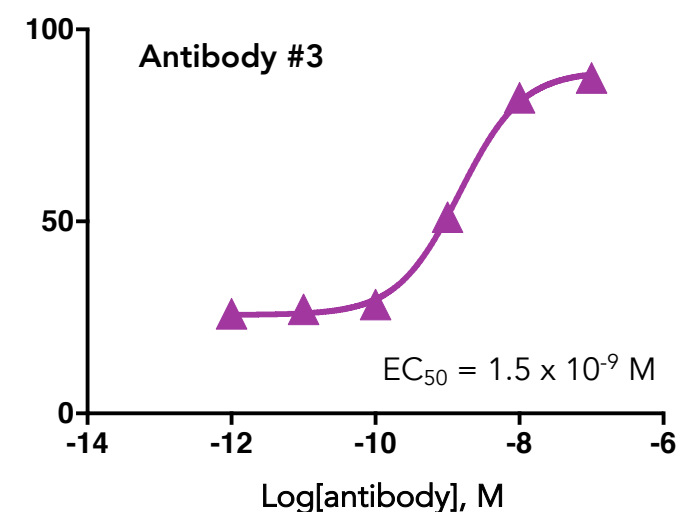
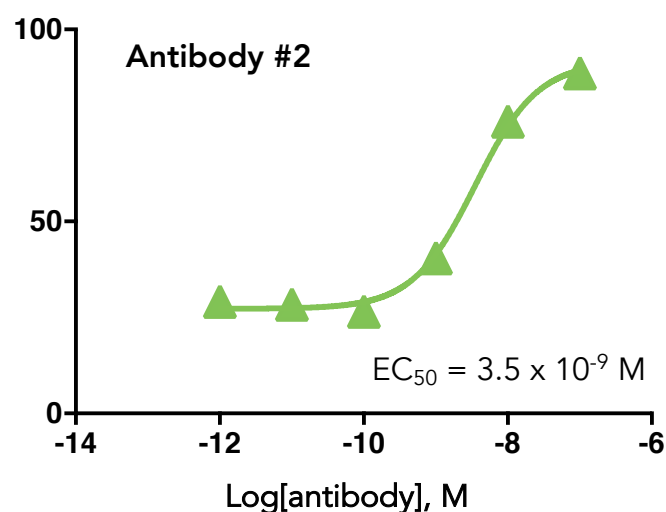
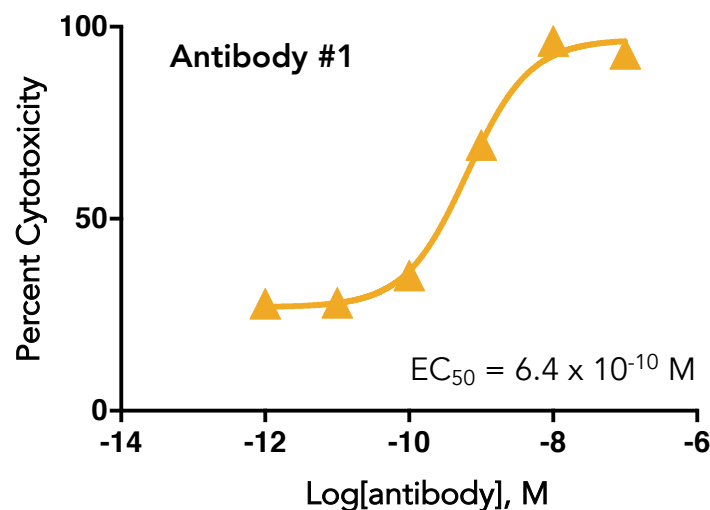
Antibody-Target Pairs Utilizing a
Wide Range of Formats and MOAs

Solving a Key Issue in Immunotherapy:
How to Destroy Solid Tumors in Large Groups of Patients

Atreca Antibodies Direct Innate Immune System Cells to Kill Tumor Cells



Examples of Hit Antibodies with Potent ADCC Activity *in Vitro*



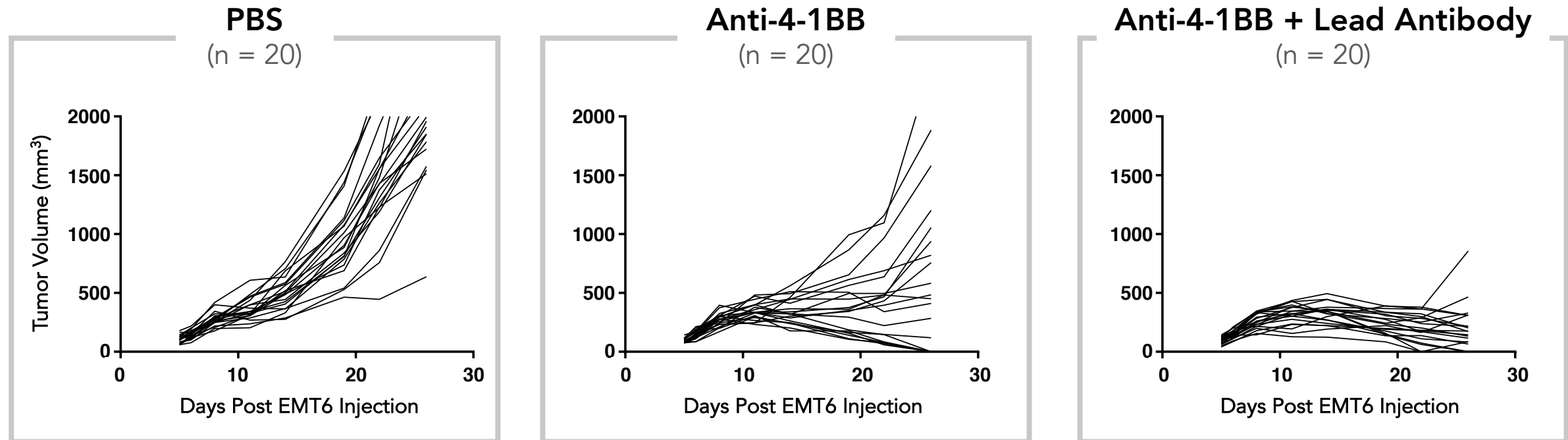
Industrialized Assays

- Antibody Dependent Cellular Cytotoxicity (ADCC)
- Antibody Dependent Cellular Phagocytosis (ADCP)
- Complement Dependent Cytotoxicity (CDC)

~25% of Antibodies Tested Are Positive in One of These Three Assays

ATRC-201 Lead Antibody Active *in Vivo*

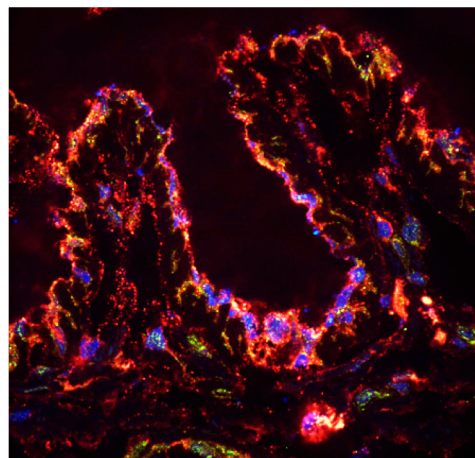
Screening Assay Result in EMT6 Model with Co-administered NK Cell Activator (4-1BB/CD137 Agonist)



Anti-4-1BB: Dosing 2 mg/kg 2x per week x 2 weeks (last dose Day 19)
 ATRC-201 Antibody: Dosing 20 mg/kg 2x per week x 3.5 weeks (last dose Day 29)

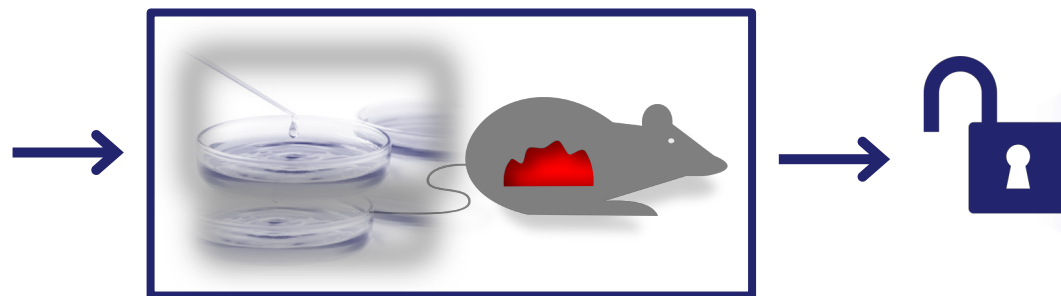
Next Steps in Campaign Underway to Generate Candidate

LEAD GENERATION: Generating Programs from Our Large Hit Collection Across Multiple Modalities



Hits

Antibodies Targeting
Non-Autologous Tumor



Industrialized Assays
in Vitro and in Vivo



Driver Antigen Engagement

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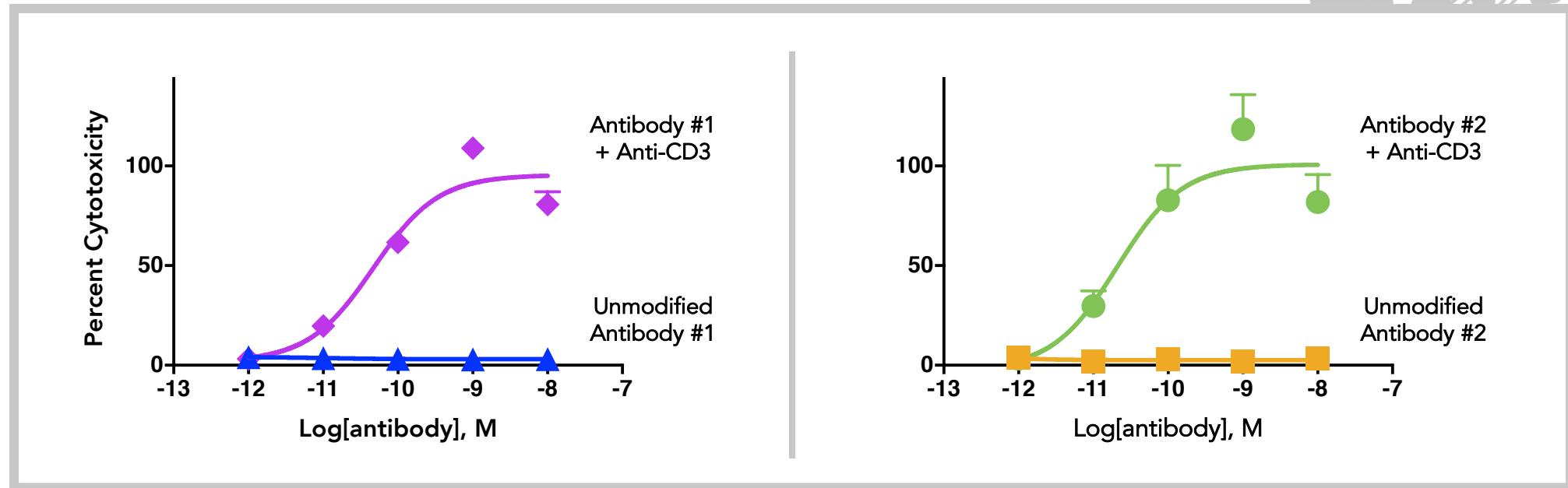
Antibody-Target Pairs Utilizing a
Wide Range of Formats and MOAs

Solving a Key Issue in Immunotherapy:
How to Destroy Solid Tumors in Large Groups of Patients

Atreca Antibodies Direct T Cells to Kill Tumor Cells When Engineered into T Cell Engager Format

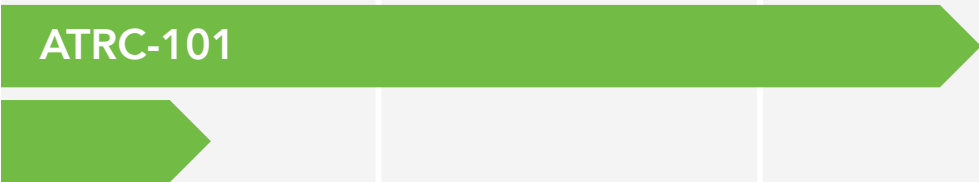
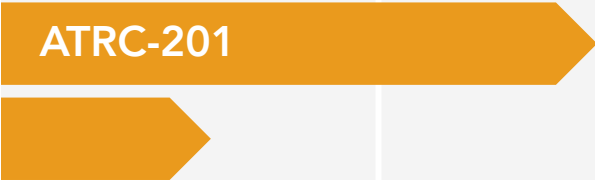




Examples of Hit Antibodies with Potent Activity as Bispecifics *in Vitro*



Multiple Atreca Antibodies Target and Activate Human T Cells to Kill Tumor Cells When Designed as Bispecific Engagers

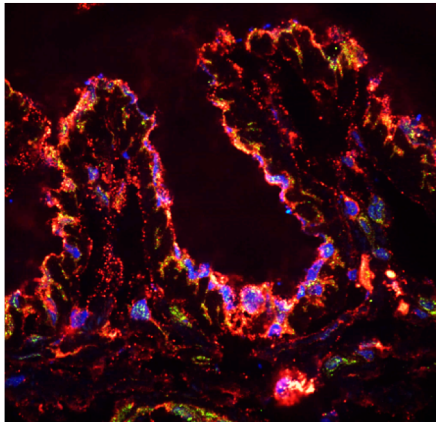
Our Engine Is Delivering an Expanding Oncology Pipeline

PROGRAM SERIES	MOA	DISCOVERY	CANDIDATE GENERATION	IND-ENABLING STUDIES	CLINICAL DEVELOPMENT
100	Driver Antigen Engagement	ATRC-101 			FIH: 2019
200	Directed Killing	ATRC-201 			FIH: 2020+
300	T Cell Engagement				FIH: 2021+
400	Modulator Delivery				

Multiple Opportunities to Expand Pipeline via Partnerships

Goal to monetize large hit collection and utilize best-in-class technology

Atreca Tumor-Targeting Responder Antibodies



>1200 Antibodies
and Growing

Driver Antigen Engagement

PARTNERSHIP OPPORTUNITIES

Antibody Directed Killing

T/NK Cellular Engagement

Modulator/Toxin Delivery

- Atreca human antibodies target solid tumors via their novel antigens
- Unique assets provide “content” for complementary technologies

Leveraging Our Unique Approach and First Mover Status



Analyzing and Exploiting the Active Anti-Tumor Immune Response

Industrialized Discovery
ENGINE & PROCESS



Growing
PORTFOLIO & PIPELINE

OPPORTUNITIES to Inform **MULTIPLE THERAPEUTIC AREAS**



Delivering the Full Potential of Immunotherapy